



Legal status

Self employed person. Own office established and registered in 1989. The firm will give Consultancy services in five fields:

- ◆ In the field of managing, concentrating on the traditions, both internal and external, between the companies and countries. Participating as an professional member in the Board of Directors and taking part in the decisions in legal and financial issues.
- ◆ Giving managing assistance in quality assurance programmes, especially according to the ISO 9000 standard.
- ◆ Strengthening the client companies by creating alliances with other suitable companies, assorting the possibilities and drawing up contractual forms.
- ◆ Helping the client in their internationalisation programmes by using the Europartenariat / Interprice events.
- ◆ Making International Business Transactions and the legal contracts between parties. Forming of European Economic Interest Groupings EEIG.

Areas of specialization

Eurostrategy by using the EURO-BUNT concept (Business Development by Using New Technologies, EU Project RA340 Ter).

ISO 9000 standards and Quality Programmes. International Law of Contracts, EU-Competition Law.

Educational background

- Masters of Law's (LL.M.), Helsinki University Trained on the Bench, Vaasa Court of Appeal.
- EURO-BUNT Programme, (SME Foundation), certified.
- GUIDELINE Programme (Helsinki University of Technology) certified.
- Tutor competence (The University of Turku).
- ISO 9000 programme, (Atlas Consulting) certified
- ISO 9000 Certified Auditor of Quality Management Systems (Technology and Aquisition Support Division, Finnish Defence Forces.
- International Financing training courses in London and Luxembourg.
- Partner Meetings (DG XXIII and DG XVI) in Nice, Paris, Dublin, Aarhus, Bilbao, Lisbon, Dortmund, Jerusalem, Gdansk, Frankfurt, Harstad, Venice, Chicago, Dallas, Riga and Singapore.

Professional experience

Postipankki

- Bank lawyer, Rovaniemi 1977–80
 - Deputy Branch Manager, Kuopio 1980–82
 - Branch Manager, Mikkeli 1982–84
 - Branch Manager, Helsinki 1984–86, PSP-Finance Oy
 - Deputy Managing Director, Helsinki 1987–89 Mec-Rastor Group, Mecra-Consulting Oy
 - Managing Director 1989–90.
- Own office (MBO)
- since the beginning of the year 1990.

Projects carried out

- ◆ ECP-2005-PSI-038081 ePSIPlus: towards the 2008 review of the Directive on PSI re-use. Partner, EU Commission.
- ◆ MEPSIR; Measuring European Public Sector Information; Resources, Exploitation of public sector information; benchmarking of EU framework conditions. Partner, EU Commission.
- ◆ IPR Product and production cooperation agreement in Peru, Finnfund/Finnpartners.
- ◆ New product protection, licensing and retail seller network in France.
- ◆ Evaluation of real estate holding company's business in Belgium.
- ◆ Evaluation of a trust's daughter company in Germany.
- ◆ Drawing up an industrial franchisee concept to the Germany and British markets.
- ◆ Feasibility study from the point of view of SME's in Hungary.
- ◆ Analyzing the problems of a Swedish-Estonian Joint-Venture company.
- ◆ Participant in multinational Quality Programme in Estonia.
- ◆ Evaluation of the University level training programme in Holland.
- ◆ Estimation of business opportunities in Belarussia.
- ◆ Financial feasibility study for a meat processing plant in Estonia.
- ◆ Large study for the Ministry of Trade and Industry of the cost benefits of tourism.
- ◆ Several Quality Assurance programmes in large companies, private and municipal and in SME's.
- ◆ A survey of alliances between SME's in Finland for the DG XXIII.

Technical capacity

The office is situated in an office block with good facilities, secretary services available from 8 am – 5 pm. Large network for different specialists.

Working languages

Mother tongue in Finnish, normal working language in English and Swedish, spoken and written. German spoken.

Publications

Guidebook to the European Economic Interest Grouping (ISBN 951-54-1282-5), Technology Development Centre, Tekes.

Membership of professional bodies

- Ingrated Consultancy Services ICS, EEIG, partner, UK.
- European Federation of Technology and Innovation Consultants EFTIC, France.
- TAM Team Senior Advisor in EBDR, UK.
- Monitoring Consultant for EU Commission, DG XII.
- Member of The Consultants Register of the SME foundation, Finland.
- Member in register of Consultants of Board of Directors in KERA SME Development and Financing Corporation in Finland.
- Member in Quality Assurance System Consultants registered in the Ministry of Trade and Industry, Finland.

Military degree

Captain

Consulting Agency
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